

## Farm Management Decision Aids and Resources

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## Presentation Overview

- Agricultural Budget Calculator
- Crop Residue Exchange
- Farm & Ranch Management Webinars
- Grain Marketing Plan App
- Land Link
- Value of Standing Forage Excel Tool

# Crop Production Clinics

**N** EXTENSION

**N** Department of Agricultural Economics  
FARM AND RANCH MANAGEMENT



Manage Enterprises

Manage Inputs

UNL Budgets



## AGRICULTURAL BUDGET CALCULATOR

### Welcome to the UNL Ag Budget Calculator

To get started, choose one of the following options:

**CREATE A NEW ENTERPRISE BUDGET**

**WORK WITH ONE OF YOUR EXISTING BUDGETS**

**VIEW OR MODIFY A UNL BUDGET**

### Contact

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Glennis McClure

Associate Extension Educator,  
Farm & Ranch Management Analyst

For an overview of the new program visit: [farm.unl.edu/abc](https://farm.unl.edu/abc)

# Crop Production Clinics



## 2021 Ag Budget Calculator (ABC) Program

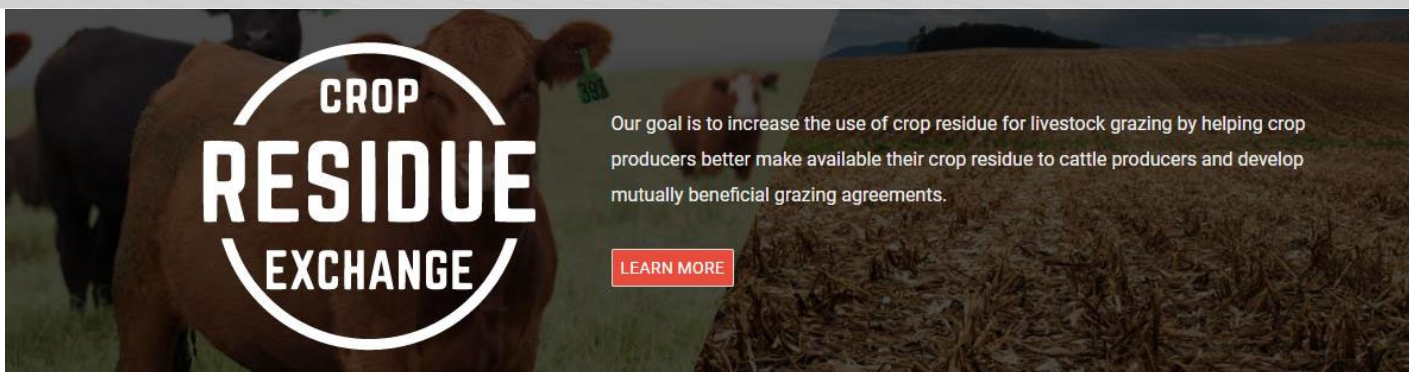
Program features under development to further enhance the new enterprise budgeting program include:

- Risk Module
- Reconciliation of Overhead Expenses
- Livestock Enterprise Budgeting
- Whole Farm Reports
- Cash Flow



Watch for announcements on further development! [farm.unl.edu/abc](http://farm.unl.edu/abc)

# Crop Production Clinics



Our goal is to increase the use of crop residue for livestock grazing by helping crop producers better make available their crop residue to cattle producers and develop mutually beneficial grazing agreements.

LEARN MORE

## Crop Producers

List crop residue available for potential grazing arrangements.

LIST CROP RESIDUE & FORAGE

## Livestock Producers

Search crop residue listings available for potential grazing arrangements.

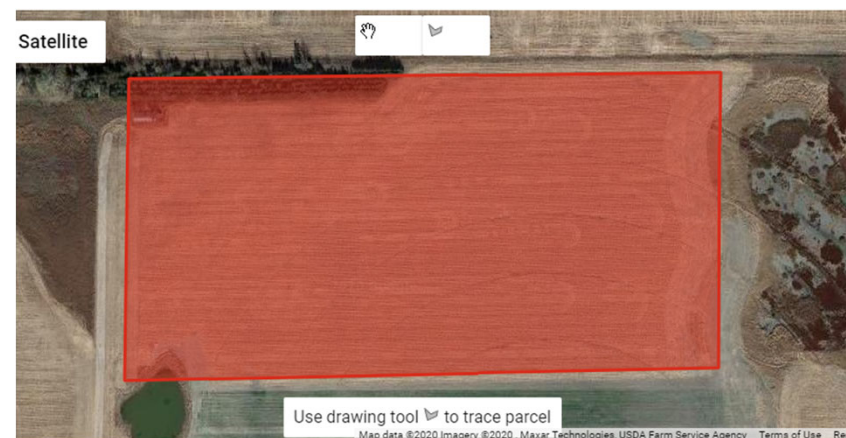
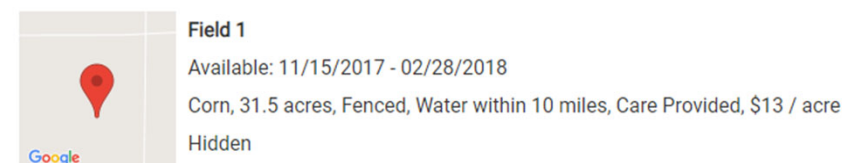
FIND FORAGE

For details on the exchange visit: [CropResidueExchange.unl.edu](https://CropResidueExchange.unl.edu)

## Crop Residue Exchange Website

Listing details on the exchange include:

- Identify acreage
- Residue type, fencing, water, pricing, dates
  - Per acre or per AU
- Contact information
  - Controlled by user
  - Preferred contact method
- Other users cannot contact until registered



Detailed listings may be found at: [CropResidueExchange.unl.edu](http://CropResidueExchange.unl.edu)



# Crop Production Clinics



## Weekly Webinar Series: Thursdays at Noon

The live webcasts cover topics related to management and economic issues relevant to producers in the state.

- Topics include:
  - Crop budgeting & grain marketing
  - Farm Bill updates & policy briefings
  - Insurance & risk management
  - Succession & transition issues
  - Cash rent and lease updates



Watch for upcoming webinars at: [farm.unl.edu/webinars](https://farm.unl.edu/webinars)

# Crop Production Clinics

**N** EXTENSION



## Grain Marketing Plan

University of Nebraska - Lincoln Business

**E** Everyone

 Add to Wishlist

## Grain Marketing Plan App

The Grain Marketing Plan smart phone application allows you to create grain marketing plans for corn, soybeans and winter wheat. The application updates you daily with new information allowing you to modify your plans based on current market conditions. Most importantly, this application helps you implement your plan by notifying you when it's time to market your grain.

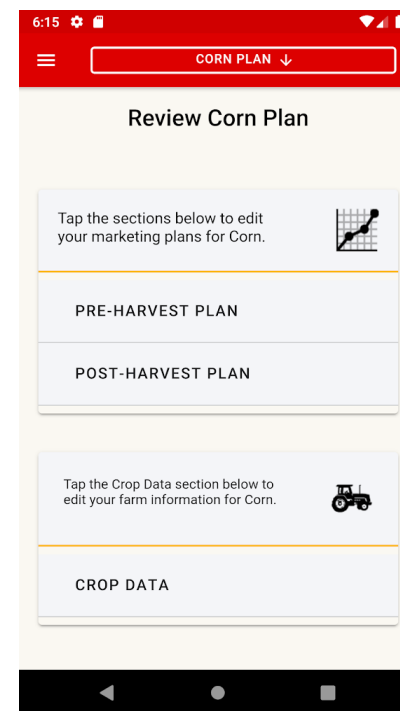
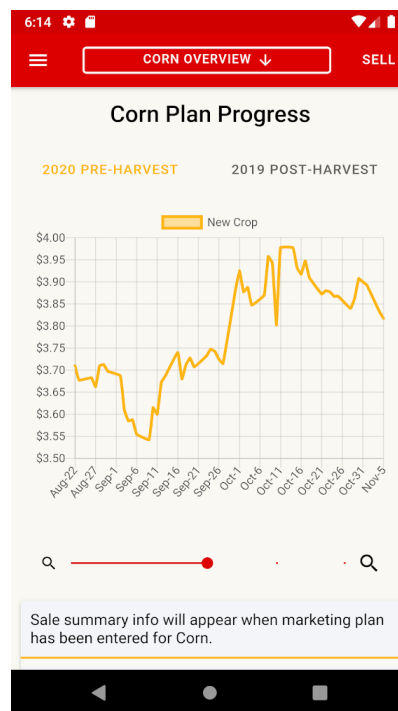
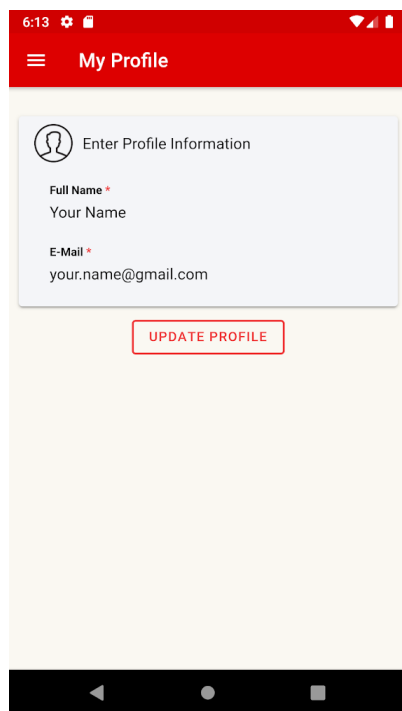
For details on the exchange visit: <https://farm.unl.edu/grain-marketing-plan>



# Crop Production Clinics



## Grain Marketing Plan App



Detailed listings may be found on Apple App Store or Google Play

# Crop Production Clinics



## Nebraska Land Link – Available in 2021



Information coming soon at: [farm.unl.edu](https://farm.unl.edu)

# Crop Production Clinics



## Nebraska Land Link – Available in 2021

Problems addressed by the website:

- Young people interested in agriculture face challenges accessing land
- Older producers without any apparent heirs want their operation to continue

Solution – create database for both to list their services

- Application for Land Seekers to apply
- Application for Landowners to list their land
- Applications will be reviewed – possible matches of land seekers will be sent to land owners for review – possible interviews

Information coming soon at: [farm.unl.edu](http://farm.unl.edu)

## Value of Standing Forage Excel Tool

The Standing Forage Tool was developed to help producers determine the value of standing forage in the field.

- Considerations evaluated in tool:
  - Harvesting method
  - Comparable feed value
- Methods of harvest:
  - Forage harvested as hay or silage
  - Forage harvested by grazing

Silage		
	\$/bushel Delivered	Multiplier
Market Value of Corn Grain	3.50	7.65
	\$/ton in Field	Moisture Content (%)
Market Value of Corn Silage	26.78	65
	Estimated Yield (tons/acre)	Moisture Content (%)
Alternative Forage Information	12.0	65
	Corn Silage	Alternative Forage
TDN Content on Dry Matter (DM) Basis	72	60
	Value Ratio	
Market Value of Alternative Forage Relative to Corn Silage	0.833	
Alternative Standing Forage priced for Silage (\$/ton as-is in field)	<b>\$22.31</b>	
Alternative Standing Forage priced for Silage (\$/acre)	<b>\$268</b>	

Access the spreadsheet tool at: [farm.unl.edu/forage](http://farm.unl.edu/forage)

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## Questions?



Agricultural Economics | Extension

**FARM AND RANCH MANAGEMENT**

[farm.unl.edu](http://farm.unl.edu)

DEPARTMENT OF AGRICULTURAL ECONOMICS | NEBRASKA EXTENSION

**NEWS, ANALYSIS & TOOLS  
FOR DECISION MAKERS**

EMAIL UPDATES

WORKSHOP SCHEDULE

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